



THE CENTER FOR AMERICAN  
AND INTERNATIONAL LAW

## PROGRAM WILL OFFER

- NETWORKING OPPORTUNITIES
- A DELEGATION FROM INDIA
- LESSONS LEARNED FROM U.S. COMPANIES, INCLUDING TEXAS INSTRUMENTS (TI) AND ELECTRONIC DATA SYSTEMS (EDS)
- OUTSOURCING ISSUES
- KEYNOTE: DR. ISHER J. AHLUWALIA -  
*Chairperson of the Board of Directors of ICRIER (Indian Council for Research on International Economic Relations).*

# INDIA- The New Asian Tiger

**Navigate the Terrain – A Practical Guide  
for Lawyers and Business Leaders**

**JUNE 13-14, 2006**

*Plano, Texas USA*

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# INDIA- The New Asian Tiger

Navigate the Terrain – A Practical Guide for Lawyers and Business Leaders

## June 13-14 Program Highlights

### INDIA – AN INTRODUCTION TO THE NEW ASIAN TIGER

#### SETTING UP AND RUNNING A COMPANY IN INDIA

- Legal, Tax and Employment issues
- Government approvals

#### ACQUIRING BUSINESSES IN INDIA AND FORMING JOINT VENTURES

- Structuring deals, contracts and shareholder agreements
- Communicating and negotiating with Indians
- Due diligence and risk taking

#### LEARNING FROM THE EXPERIENCES OF U.S. COMPANIES – TEXAS INSTRUMENTS, ELECTRONIC DATA SYSTEMS AND MORE

#### TRADE, OUT-SOURCING AND PROTECTING INTELLECTUAL PROPERTY

- Exporting and importing goods and services
- Outsourcing to India
- Technical collaboration agreements

### RESOLVING LEGAL DISPUTES

- Litigation, arbitration and other obstacles
- What about FCPA issues?

### INDIA ON THE WORLD STAGE

- U.S.-India relations
- Investments by Indian companies abroad
- The selection of foreign law firms by Indian companies

### ADDITIONAL INSIGHTS

- What is different in India?
- Comparisons to China
- India at its best and worst

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## REGISTRATION — INDIA - The New Asian Tiger

### Navigate the terrain – A Practical Guide for Lawyers and Business Leaders

June 13-14, 2006 • The Center for American and International Law  
Plano, Texas USA

#### Tuition:

- ☐ \$645 for all classes, materials, plus a lunch and dinner (\$695 after June 1, 2006)
- ☐ \$325 ITA Advisory Board Member
- ☐ I am a member of (or a designated representative of a member) of the Institute for International and Comparative Law (no fee)

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